

New Job Opening

Zonal Manager Genomics



Open Positions

2

Locations

**New Delhi
Bengaluru**

Qualification

**Masters/MBA/PhD
in Life Sciences**

Experience

4-7 years

**of Genomics Sales Experience
with Managerial Skills**

Responsibilities

Plan and execute Business Development activities with necessary inputs from the management.

Reach out to potential clients with Genomics and Genome Informatics services of the company using appropriate channels.

Convince potential clients to avail company services and assist them in developing their projects with realistic technical expectations.

Responsibilities

Coordinate with the Project Management team to ensure timely delivery of the projects.

Regularly follow-up with clients for continuous business and share insights with the Marketing Team to enhance the brand reach.

Provide client feedback to the management for refining and augmenting company services.

Build and manage a team of sales managers and executives towards achieving business targets in the assigned zone.

Key Skills

Proven work experience in senior sales role.

Ability to measure and analyse key performance indicators.

Ability to lead and motivate a high performance sales team.

Excellent communication skills.

Strong organisational skills with problem solving attitude.

Brand building, market development, business development and strategic sales aptitude.

Apply

Share your updated resume to the following email address
with the position in subject line.

careers@clevergene.in

Note

If your profile is shortlisted, our recruitment team will reach out to you.

In case, you do not hear from us, your profile would be added to our database and might be considered for future openings.

Please note that no phone calls would be entertained regarding recruitments on the company phone number.