

New Job Opening

Sales Executive Genomics



Open Positions

3

Locations

**Chandigarh
Chennai
Trivandrum/Cochin**

Qualification

Masters in Life Sciences

Experience

0-3 years

Responsibilities

Visiting Research Institutions, Biotech Companies, R&D Labs and Universities to generate business for the company across the territory.

Share technical expertise with clients, utilising knowledge of genomics services, by meeting them regularly in the assigned territory towards achieving targets.

Responsibilities

Developing strategic sales objectives and preparing customised presentations based on opportunity analysis.

Preparing databases of upcoming projects and opportunities, providing support at conferences, trade shows, end-user group meetings and other strategic events.

Doing timely and regular follow-ups, submitting daily reports and communicating effectively with the reporting manager.

Key Skills

Excellent communication skills.

Proficient client management skills.

Strong organisational skills with problem solving attitude.

Brand building, market development, business development and strategic sales aptitude.

Comfortable and skilled in travelling.

Apply

Share your updated resume to the following email address
with the position in subject line.

careers@clevergene.in

Note

If your profile is shortlisted, our recruitment team will reach out to you.

In case, you do not hear from us, your profile would be added to our database and might be considered for future openings.

Please note that no phone calls would be entertained regarding recruitments on the company phone number.